SYLVANIA Replacement Guide for Fluorescent Lamps to be Eliminated by DOE General Service Fluorescent Rulemaking

In 2009 the United States Department of Energy issued efficacy standards for general service fluorescent lamps that implement new lumens per watt regulations for linear and U-bend types. The new standards, which become effective on July 14, 2012, will result in elimination of many inefficient 4-foot T12 and 2-foot T12 U-bend lamps, most 8-foot T12 lamps and some 4-foot T8 lamps from the marketplace.

The US Department of Energy's Office of Hearing and Appeals (OHA) granted OSRAM SYLVANIA a two-year exception relief from new DOE efficiency standards on certain general service fluorescent lamps. This decision allows OSRAM SYLVANIA to continue to manufacture regulated 700 series T8 lamps (4-foot, U-bent, 8-foot slimline, and 8-foot HO) to the current applicable standards until July 14, 2014, at which time they must meet the new standards. Regulated T12 and T5 fluorescent lamps must meet the new standards as originally scheduled for July 20 2012. Please see the Table below first column for specific date of elimination by NAED.

The guide lists lamps which do not meet the minimum efficacy requirements and will therefore be eliminated. The guide also provides product replacements which satisfy the minimum requirements of the legislation and gives recommended, high efficiency alternatives which save energy, provide longer life and greater value. For product availability and specific recommendations contact your SYLVANIA sales professional.

Please go to www.sylvania.com for updates on legislative and regulatory impacts on our portfolio of products.

PRICEPOINT →	Specialty Lighting		General Service Fluorescent Lamps		
Lamp Type Eliminated In 2012 or 2014 Item Number	**VIVID Color: High CRI lamps for color critical applications**		**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**
FO32/741ECO/UPC 30/CS 1/SKU 21524 **YR 2014**	FO32V41ECOUPC 30/CS 1/SKU 22402		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/735/ECO/PALLET 1776/CS 1/SKU 21545 **YR 2014**	FO32/V35/ECO/PALLET 1776/CS 1/SKU reserved		FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO96/741/ECO/218 18/CS 2/SKU 21592 **YR 2014**			FO96/841/ECO 22149 No FO96841ECO 18/CS 2/SKU 27744 No	FO96/841/XP/ECO 22032 No Up to 60% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 No Up to 7% Energy Savings, Up to 60% longer life
F32T8/735/ECONOMY/ECO 36/CS 1/SKU 21597 **YR 2014**	FO32V35ECO 30/CS 1/SKU 22437		FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 Yes Up to 12.5% Energy Savings, Up to 43% Longer Life
F32T8/741/ECONOMY/ECO 36/CS 1/SKU 21618 **YR 2014**	FO32V41ECO 30/CS 1/SKU 22438		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/730/XP/ECO 30/CS 1/SKU 21711 **YR 2014**			FO32/830/ECO 21777 No Improved Color Quality, Higher Light Ouptut	FO32/830/XP/ECO3 21759 No or FO32830XVECO 30/CS 1/SKU 21427 No Up to 43% longer life	FO28/830/XP/SS/ECO3 22177 No Up to 12.5% Energy Savings, Up to 43% Longer Life

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FO32/741/XP/ECO 30/CS 1/SKU 21712 **YR 2014**			FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO96/735/ECO 24/CS 1/SKU 21737 **YR 2014**			FO96/835/ECO 22148 No Improved Color Quality, Higher Light Ouptut	FO96/835/XP/ECO 22034 No Up to 60% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 No Up to 7% Energy Savings, Up to 60% longer life
FO96/741/ECO 24/CS 1/SKU 21736 **YR 2014**			FO96/841/ECO 22149 No Improved Color Quality, Higher Light Ouptut	FO96/841/XP/ECO 22032 No Up to 60% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 No Up to 7% Energy Savings, Up to 60% longer life
FO32/741/30/CS 1/SKU [OSRAM] 21830 **YR 2014**	FO32V41ECO 30/CS 1/SKU 22438		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/750/OSRAM 30/CS 1/SKU 21896 **YR 2014**	FO32V50ECO 30/CS 1/SKU 22439		FO32/850/ECO 22143 No Improved Color Quality, Higher Light Ouptut	FO32/850/XP/ECO3 22026 or FO32/850/XV/ECO 20068 No Up to 43% longer life	FO28/850/XP/SS/ECO3 22326 or FO28/850/XV/SS/ECO 21422 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/765/OSRAM 30/CS 1/SKU 21964 **YR 2014**	FO32V65ECO 30/CS 1/SKU 22440			FO32/865/XP/ECO 21720 No Up to 43% longer life	
FO32/730/ECO 30/CS 1/SKU 21997 **YR 2014**			FO32/830/ECO 21777 No Improved Color Quality, Higher Light Ouptut	FO32/830/XP/ECO3 21759 No Up to 43% longer life	FO28/830/XP/SS/ECO3 22177 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/735/ECO 30/CS 1/SKU 21998 **YR 2014**	FO32V35ECO 30/CS 1/SKU 22437		FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/741/ECO 30/CS 1/SKU 21999 **YR 2014**	FO32V41ECO 30/CS 1/SKU 22438		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO96/730/ECO 24/CS 1/SKU 22030 **YR 2014**			FO96/830/ECO 22147 Improved Color Quality, Higher Light Ouptut	FO96/830/XP/ECO 22036 No Up to 60% longer life	FO96/54W/835/XP/SS/ECO3 22100 No Up to 7% Energy Savings, Up to 60% longer life

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FO32/735/XP/ECO 30/CS 1/SKU 22044 **YR 2014**			FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/750/ECO 30/CS 1/SKU 22141 **YR 2014**	FO32V50ECO 30/CS 1/SKU 22439		FO32/850/ECO 22143 No Improved Color Quality, Higher Light Ouptut	FO32/850/XP/ECO3 22026 or FO32/850/XV/ECO 20068 No Up to 43% longer life	FO28/850/XP/SS/ECO3 22326 or FO28/850/XV/SS/ECO 21422 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/765/ECO 30/CS 1/SKU 22175 **YR 2014**	FO32V65ECO 30/CS 1/SKU 22440			FO32/865/XP/ECO 21720 No Up to 43% longer life	
FO32/741/ECO/CVP 12/CS 12/SKU 22181 **YR 2014**	FO32/741/ECO/CVP 12/CS 12/SKU 22181		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/735/ECO/CVP 12/CS 12/SKU 22182 **YR 2014**	FO32V35ECOCVP 12/CS 12/SKU 22401		FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/741/ECO/230 30/CS 2/SKU 22186 **YR 2014**	FO32/741/ECO/230 30/CS 2/SKU 22186		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/765/ECO/CVP 12/CS 12/SKU 22210 **YR 2014**	FO32V65ECOCVP 12/CS 12/SKU 22436			FO32/865/XP/ECO 21720 No Up to 43% longer life	
FO32/741/ECO/RP 30/CS 30/SKU 22265 **YR 2014**	FO32V41ECORP 30/CS 30/SKU 22434		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/735/ECO/RP 30/CS 30/SKU 22266 **YR 2014**			FO32/835/ECO 21779 No Improved Color Quality, Higher Light Ouptut	FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 No Up to 43% longer life	FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life

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FO32/750/ECO[OSRAM] 30/CS 1/SKU 22287 **YR 2014**	FO32V50ECO 30/CS 1/SKU 22439		FO32/850/ECO 22143 No Improved Color Quality, Higher Light Ouptut	FO32/850/XP/ECO3 22026 or FO32/850/XV/ECO 20068 No Up to 43% longer life	FO28/850/XP/SS/ECO3 22326 or FO28/850/XV/SS/ECO 21422 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO32/741/ECO/PALLET 1776/CS 1/SKU 22317 **YR 2014**	FO32/V41/ECO/PALLET 1776/CS 1/SKU reserved		FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 No Up to 43% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life
FO96/741/ECO 18/CS 2/SKU 28987 **YR 2014**			FO96/841/ECO 22149 or 27744 FO96841ECO 18/CS 2/SKU	FO96/841/XP/ECO 22032 No Up to 60% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 No Up to 7% Energy Savings, Up to 60% longer life
FBO31/750 21819 **YR 2014**			FBO31/841 21879 No Improved Color Quality, Higher Light Ouptut	FBO31/841/XP/ECO 21696 No Up to 20% longer life	FBO29/841/XP/SS/ECO 22197 Up to 20% longer life Up to 20% longer life, Up to 6% Energy Savings
FB40/CW6/OSRAM 12/CS 1/SKU 24009 **YR 2012**	FB40/CWX/6 24004	FB34T12/941/6/SS/ECO/UPC 24308 No Up to 15% Energy Savings, Improved Color Quality	FBO32/741/6/ECO 22052 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO32/841/6/ECO 21671 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/841/XP/6/SS/ECO 22172 Yes Up to 33% Energy Savings, Up to 60% longer life
FB40/D830/6 12/CS 1/SKU 24017 **YR 2012**	FB40/CWX/6 24004	FB34T12/930/6/SS/ECO 24965 No Up to 15% Energy Savings, Improved Color Quality	FBO32/730/6/ECO 22046 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO32/830/6/ECO 21663 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/830/XP/6/SS/ECO 22170 Yes Up to 33% Energy Savings, Up to 60% longer life
FB34/WW/6SS/ECO (FB40WW6SSECO) 12/CS 1/SKU 24052 **YR 2012**	FB40/CWX/6 24004	FB34T12/930/6/SS/ECO 24965 No Improved Color Quality	FBO32/730/6/ECO 22046 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/830/XP/6/SS/ECO 22170 Yes Up to 33% Energy Savings, Up to 60% longer life	FBO28/835/XP/6/SS/ECO 22304 Yes Up to 36% Energy Savings, Up to 60% longer life
FB34/CW6/SS/ECO (FB40CW6SSECO) 12/CS 1/SKU 24054 **YR 2012**	FB40/CWX/6 24004	FB34T12/941/6/SS/ECO/UPC 24308 No Improved Color Quality	FBO32/741/6/ECO 22052 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/841/XP/6/SS/ECO 22172 Yes Up to 33% Energy Savings, Up to 60% longer life	FBO28/841/XP/6/SS/ECO 22305 Yes Up to 36% Energy Savings, Up to 60% longer life
FB34/CW/6/SS/UPC (FB40/CW/SS/6) 12/CS 1/SKU 24059 **YR 2012**	FB40/CWX/6/UPC 24069	FB34T12/941/6/SS/ECO/UPC 24308 No Improved Color Quality	FBO32/741/6/ECO 22052 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/841/XP/6/SS/ECO 22172 Yes Up to 33% Energy Savings, Up to 60% longer life	FBO28/841/XP/6/SS/ECO 22305 Yes Up to 36% Energy Savings, Up to 60% longer life
FB34/WW/6/SS/UPC (FB40/WW/6/SS) 12/CS 1/SKU 24062 **YR 2012**	FB40/CWX/6/UPC 24069	FB34T12/930/6/SS/ECO 24965 No Improved Color Quality	FBO32/730/6/ECO 22046 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/830/XP/6/SS/ECO 22170 Yes Up to 33% Energy Savings, Up to 60% longer life	FBO28/835/XP/6/SS/ECO 22304 Yes Up to 36% Energy Savings, Up to 60% longer life
FB34/D35/6/SS (FB40D35SS) 12/CS 1/SKU 24065 **YR 2012**	FB40/CWX/6 24004	FB34T12/930/6/SS/ECO 24965 No Improved Color Quality	FBO32/735/6/ECO 22051 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/835/XP/6/SS/ECO 22171 Yes Up to 33% Energy Savings, Up to 60% longer life	FBO28/835/XP/6/SS/ECO 22304 Yes Up to 36% Energy Savings, Up to 60% longer life
FB40/D30/6/ 12/CS 1/SKU 24080	FB40/CWX/6 24004	FB34T12/930/6/SS/ECO 24965 No	FBO32/730/6/ECO 22046 Yes	FBO32/830/6/ECO 21663 Yes	FBO30/830/XP/6/SS/ECO 22170 Yes

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YR 2012		Up to 15% Energy Savings, Improved Color Quality	Up to 30% Energy Savings, Up to 55% longer Life	Up to 30% Energy Savings, Up to 55% longer Life	Up to 33% Energy Savings, Up to 60% longer life
FB40/D35/6/ 12/CS 1/SKU 24081 **YR 2012**	FB40/CWX/6 24004	FB34T12/930/6/SS/ECO 24965 No Up to 15% Energy Savings, Improved Color Quality	FBO32/735/6/ECO 22051 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO32/835/6/ECO 21670 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/835/XP/6/SS/ECO 22171 Yes Up to 33% Energy Savings, Up to 60% longer life
FB40/D41/6 /12/CS 1/SKU 24082 **YR 2012**	FB40/CWX/6 24004	FB34T12/941/6/SS/ECO/UPC 24308 No Up to 15% Energy Savings, Improved Color Quality	FBO32/741/6/ECO 22052 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO32/841/6/ECO 21671 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/841/XP/6/SS/ECO 22172 Yes Up to 33% Energy Savings, Up to 60% longer life
FB40/D6/OSRAM 100V 12/CS 1/SKU 24330 **YR 2012**	FB40/CWX/6 24004	FB34T12/941/6/SS/ECO/UPC 24308 No Up to 15% Energy Savings, Improved Color Quality	FBO32/750/6/ECO 22053 Up to 30% Energy Savings, Up to 55% longer Life	FBO32/841/6/ECO 21671 Yes Up to 30% Energy Savings, Up to 55% longer Life	FBO30/841/XP/6/SS/ECO 22172 Yes Up to 33% Energy Savings, Up to 60% longer life
F34/CW/SS/ECO/RP 30/CS 30/SKU 24394 **YR 2012**	F34CWXSSRP 30/CS 30/SKU 22459	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/CWP/CVP 10/CS 10/SKU 24400 **YR 2012**	F40CWXCVP 10/CS 10/SKU 22461	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F40/CWP/230 30/CS 2/SKU 24406 **YR 2012**	F40CWX 30/CS 2/SKU 21371	F40T12/941/ECO 30/CS 2/SKU 22435 No Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F40/N/30/CS 1/SKU 24438 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life

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F40T12/CW/OSRAM 30/CS 1/SKU 24452 **YR 2012**	F40/DX 24477	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F40/T12/D/OSRAM 30/CS 1/SKU 24458 **YR 2012**	F40/CWX 24441	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/865/XP/ECO 21720 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/865/XPS/ECO 21659 Yes Up to 45% Energy Savings, Up to 45% longer life
F25T12/CW/UPC/30PK 30/CS 1/SKU 24492 **YR 2012**	F34/CWX/SS/UPC 30/CS 1/SKU 23501	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 45% Energy Savings, Up to 50% longer life
F40/D30/ECO 30/CS 1/SKU 24521 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/830/XP/ECO3 21759 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D30/SS/ECO (F40D30SSECO) 30/CS 1/SKU 24535 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/830/XP/SS/ECO3 22177 or FO28/830/XV/SS/ECO 21429 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/D35/ECO 30/CS 1/SKU 24537 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/WW/SS/ECO (F40WWSSECO) 30/CS 1/SKU 24538 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/830/XP/SS/ECO3 22177 or FO28/830/XV/SS/ECO 21429 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life
F34/D35/SS/ECO (F40D35SSECO) 30/CS 1/SKU 24540 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life

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F40/D41/ECO 30/CS 1/SKU 24541 **YR 2012**	F40/CWX 24441	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D41/SS/ECO (F40D41SSECO) 30/CS 1/SKU 24542 **YR 2012**	F34/CWX/SS 24588	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/D830/ECO 30/CS 1/SKU 24543 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/830/XP/ECO3 21759 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D830/SS/ECO (F40D830SSECO) 30/CS 1/SKU 24544 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/830/XP/SS/ECO3 22177 or FO28/830/XV/SS/ECO 21429 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/D835/ECO 30/CS 1/SKU 24546 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/835/XP/ECO3 21763 or FO32/835/XV/ECO 20066 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D835/SS/ECO (F40D835SSECO) 30/CS 1/SKU 24547 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/D841/ECO 30/CS 1/SKU 24553 **YR 2012**	F40/CWX 24441	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D841/SS/ECO (F40D841SSECO) 30/CS 1/SKU 24554 **YR 2012**	F34/CWX/SS 24588	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life

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Lamp Type Eliminated In 2012 or 2014 Item Number	**VIVID Color: High CRI lamps for color critical applications**		**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**
F34/LW/SS/ECO (F40LWSSECO) 30/CS 1/SKU 24566 **YR 2012**	F34/CWX/SS 24588	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/D865/30/CS 1/SKU 24570 **YR 2012**	F40/DX 24477	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/865/XP/ECO 21720 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/865/XPS/ECO 21659 Yes Up to 45% Energy Savings, Up to 45% longer life
F40/D41/30/CS 1/SKU 24584 **YR 2012**	F40/CWX 24441	F34T12/941/SS/ECO 22425 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D35/SS (F40D35SS) 30/CS 1/SKU 24585 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 40% Energy Savings, Up to 100% longer life
F34/LW/SS (F40LWSS) 30/CS 1/SKU 24590 **YR 2012**	F34/CWX/SS 24588	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F34/W/SS (F40WSS) 30/CS 1/SKU 24591 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/835/XP/SS/ECO3 22178 or FO28/835/XV/SS/ECO 21420 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/835/XP/XL/SS/ECO3 22166 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/CW/SS/ECO (F40CWSSECO) 30/CS 1/SKU 24596 **YR 2012**	F34/CWX/SS 24588	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/CWP/UPC/130 30/CS 1/SKU 24611 **YR 2012**	F40CWX UPC 30/CS 1/SKU 24472	F34T12/941/SS/ECO 22425 No		FO32/841/XP/ECO3 21767 or FO32/841/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/CW/SS/ECO/CVP (F40CWSSECOCVP) 10/CS 10/S 24632 **YR 2012**	F34CWXSSCVP 10/CS 10/SKU 22460	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F34/CW/SS/ECO/RP (F40CWSSECORP) 30/CS 2/SKU 24633 **YR 2012**	F34/CWX/SS/RP 30/CS 2/SKU 22462	F40T12/941/ECO 30/CS 2/SKU 22435 No Improved Color Quality		FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F34/CW/SS/ECO/UPC (F40CWSSECOUPC) 30/CS 1/SK	F34/CWX/SS/UPC 30/CS 1/SKU	F34T12/941/SS/ECO		FO28/841/XP/SS/ECO3	FO28/841/XP/XL/SS/ECO3

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24634 **YR 2012**	23501	22425 No Improved Color Quality		22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F40/DWWP/230 30/CS 2/SKU 24644 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F40T12930ECO 30/CS 2/SKU 21376 No Improved Color Quality		FO32/830/XP/ECO3 21759 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F34/D865/SS (F40D865SS) 30/CS 1/SKU 24706 **YR 2012**	F34/DX/SS 24599	F34T12/941/SS/ECO 22425 No Improved Color Quality		FO32/865/XP/ECO 21720 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/865/XPS/ECO 21659 Yes Up to 45% Energy Savings, Up to 45% longer life
F40/DCWP/230 30/CS 2/SKU 24744 **YR 2012**	F40CWX 30/CS 2/SKU 21371	F40T12/941/ECO 30/CS 2/SKU 22435 No Up to 15% Energy Savings, Improved Color Quality		FO32/841/XP/ECO3 21767 or FO32/850/XV/ECO 20067 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/841/XP/XL/ECO3 21577 Yes Up to 45% Energy Savings, Up to 100% longer life
F40/WWP/230 30/CS 2/SKU 24754 **YR 2012**	F40/WX 30/CS 1/SKU 23505	F40T12930ECO 30/CS 2/SKU 21376 No Improved Color Quality		FO32/830/XP/ECO3 21759 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life
F40/DAYLIGHT/6500K/16 6/CS 1/SKU 24774 **YR 2012**	F40DX 6/CS 1/SKU 21377			FO32/865/XP/ECO 21720 Yes Up to 45% Energy Savings, Up to 45% longer life	FO32/865/XPS/ECO 21659 Yes Up to 45% Energy Savings, Up to 45% longer life
F40/WW/SS/ECO/CP 30/CS 1/SKU 24785 **YR 2012**	F40/WX 30/CS 1/SKU 23505			FO28/830/XP/SS/ECO3 22177 Yes Up to 40% Energy Savings, Up to 45% longer life	FO32/835/XP/XL/ECO3 21576 Yes Up to 45% Energy Savings, Up to 100% longer life

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F34/CW/SS/ECO/CP 30/CS 1/SKU 24786 **YR 2012**	F34/CWX/SS/UPC 30/CS 1/SKU 23501			FO28/841/XP/SS/ECO3 22179 or FO28/841/XV/SS/ECO 21421 Yes Up to 40% Energy Savings, Up to 45% longer life	FO28/841/XP/XL/SS/ECO3 22167 Yes Up to 40% Energy Savings, Up to 100% longer life
F96T12/CW/HO/SS/ECO 126V 15/CS 1/SKU 25001 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/841/HO/ECO 22207 Yes Up to 20% Energy Savings, Up to 43% longer life	
F96T12/CW/HO/SS 15/CS 1/SKU 25010 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/841/HO/ECO 22207 Yes Up to 20% Energy Savings, Up to 43% longer life	
F96T12/WW/HO/SS 15/CS 1/SKU 25011 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 20% Energy Savings, Up to 43% Longer Life	
F96T12/D35/HO/SS 15/CS 1/SKU 25024 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 20% Energy Savings, Up to 43% longer life	
F96T12/LW/HO/SS 15/CS 1/SKU 25025 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/841/HO/ECO 22207 Yes Up to 20% Energy Savings, Up to 43% Longer Life	
F96T12/D30/HO 15/CS 1/SKU 25149 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 33% Energy Savings, Up to 43% longer life	
F96T12/D830/HO 15/CS 1/SKU 25152 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 33% Energy Savings, Up to 43% longer life	
F96T12/D841/HO 152V 15/CS 1/SKU 25155 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/841/HO/ECO 22207 Yes Up to 33% Energy Savings, Up to 43% Longer Life	
F96T12/D35/HO 15/CS 1/SKU 25165 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 33% Energy Savings, Up to 43% longer life	
F96T12/D835/HO 15/CS 1/SKU 25166 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/835/HO/ECO 22206 Yes Up to 33% Energy Savings, Up to 43% longer life	
F96T12/D/HO/OSRAMONLY 15/CS 1/SKU 25174 **YR 2012**	F96T12/941/HO/SS/ECO 25037				
F96T12D41HO 15/CS 1/SKU 25184 **YR 2012**	F96T12/941/HO/SS/ECO 25037			FO96/841/HO/ECO 22207 Yes Up to 33% Energy Savings, Up to 43% longer life	
F96T12/D865/HO 15/CS 1/SKU 25185 **YR 2012**	F96T12/941/HO/SS/ECO 25037				
F96T12/CW/SS15/CVP 15/CS 15/SKU 27401 **YR 2012**	F96/T12/CWX/SS/RP 15/CS 15/SKU 28924	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/CP 15/CS 1/SKU 28015	F96T12/CWX/SS/UPC 15/CS 1/SKU 23503	F96T12/941/SS/ECO 26322		FO96/54W/841/XP/SS/ECO3 22101	FO96/50W/841/XP/SS/ECO3 22421

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YR 2012		No Improved Color Quality		or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D35/ECO/212 12/CS 2/SKU 28981 **YR 2012**	F96T12/WX 12/CS 2/SKU 28926	F96T12/935/ECO 12/CS 2/SKU 28936 No Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12CWSSECO212 12/CS 2/SKU 28985 **YR 2012**	F96T12/CWX/SS 12/CS 2/SKU 28925	F96T12/935/ECO 12/CS 2/SKU 28936 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/OSRAM 15/CS 1/SKU 29467 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D/OSRAM 15/CS 1/SKU 29487 **YR 2012**	F96T12/DX 29500	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality			
F96T12/D/EXPORT 15/CS 1/SKU 29493 **YR 2012**	F96T12/DX 29500	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality			

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F96T12/CW/EXPORT 15/CS 1/SKU 29494 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/ECO 15/CS 1/SKU 29505 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/ECO/UPC 15/CS 1/SKU 29512 **YR 2012**	F96T12/CWX/SS/UPC 15/CS 1/SKU 23503	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/ECO/RP 15/CS 15/SKU 29517 **YR 2012**	F96T12/CWX/SS/RP 15/CS 15/SKU 28924	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T8/D/ 24/CS 1/SKU 29650 **YR 2012**			FO96/850/ECO 22173 Yes Improved Color Quality, Higher Light Ouptut, Up to 400% Longer Life	FO96/850/XP/ECO 22174 Yes Improved Color Quality, Higher Light Output, Up to 480% longer Life	FO96/54W/850/XP/SS/ECO3 22347 Yes Improved Color Quality, Higher Light Output, Up to 480% longer Life
F96T8/CW 24/CS 1/SKU 29666 **YR 2012**			FO96/841/ECO 22149 Yes Improved Color Quality, Higher Light Ouptut, Up to 400% Longer Life	FO96/841/XP/ECO 22032 Yes Improved Color Quality, Higher Light Output, Up to 480% longer Life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Improved Color Quality, Higher Light Output, Up to 480% longer Life
F96T12/D35/ 15/CS 1/SKU 29685 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D35/ECO 15/CS 1/SKU 29686 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life

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F96T12/D35/ECO/CVP 10/CS 10/SKU 29688 **YR 2012**	F96T12/CWX/CVP 29858	F96T12/941/ECO/CVP 10/CS 10/SKU 28939 No Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/WW/SS/ECO 15/CS 1/SKU 29795 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/830/XP/ECO 22036 Yes Up to 30% Energy Savings, Up to 100% Longer Life	
F96T12/D30/ECO 15/CS 1/SKU 29796 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/830/XP/ECO 22036 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D41/CVP 10/CS 10/SKU 29797 **YR 2012**	F96T12/CWX/CVP 29858	F96T12/941/ECO/CVP 10/CS 10/SKU 28939 No Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D41/ECO 15/CS 1/SKU 29798 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/CVP 10/CS 10/SKU 29805 **YR 2012**	F96T12/CWX/SS/CVP 10/CS 10/SKU 23502	F96T12/941/ECO/CVP 10/CS 10/SKU 28939 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D35/SS/ECO 15/CS 1/SKU 29808 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/835/XP/SS/ECO3 22420 or FO96/50W/835/XV/SS/ECO 21426 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D30/SS/ECO 15/CS 1/SKU 29809 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/835/XP/SS/ECO3 22420 or FO96/50W/835/XV/SS/ECO 21426 Yes Up to 38% Energy Savings, Up to 100% Longer Life

PRICEPOINT →					
	Specialty Lighting		General Service Fluorescent Lamps		
Lamp Type Eliminated In 2012 or 2014 Item Number	**VIVID Color: High CRI lamps for color critical applications**		**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**	**Upgrade Item Number Ballast Change Req'd (Yes or No) Performance Improvement**
F96T12/CW/SS 15/CS 1/SKU 29815 **YR 2012**	F96T12/CWX/SS/UPC 15/CS 1/SKU 23503	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/UPC 15/CS 1/SKU 29816 **YR 2012**	F96T12/CWX/SS/UPC 15/CS 1/SKU 23503	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D35/SS 15/CS 1/SKU 29819 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/835/XP/SS/ECO3 22420 or FO96/50W/835/XV/SS/ECO 21426 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/LW/SS 15/CS 1/SKU 29820 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D835/ECO 15/CS 1/SKU 29838 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D835 15/CS 1/SKU 29843 **YR 2012**	F96T12/WX 15/CS 1/SKU 23504	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/835/XP/ECO 22034 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/835/XP/SS/ECO3 22100 or FO96/54W/835/XV/SS/ECO 21423 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12D865 15/CS 1/SKU 29849 **YR 2012**	F96T12/DX 29500	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality			
F96T12/D841/ECO 15/CS 1/SKU 29850 **YR 2012**	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D865/SS 15/CS 1/SKU 29851 **YR 2012**	F96T12/DX 29500	F96T12/941/SS/ECO 26322 No Improved Color Quality			
F96T12/D41/UPC 15/CS 1/SKU 29852 **YR 2012**	F96T12/CWX/UPC 29489	F96T12/941/SS/ECO 26322 No Up to 20% Energy Savings, Improved Color Quality		FO96/841/XP/ECO 22032 Yes Up to 33% Energy Savings, Up to 100% longer life	FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 38% Energy Savings, Up to 100% Longer Life
F96T12/D41/SS/ECO 15/CS 1/SKU 29853	F96T12/CWX 29478	F96T12/941/SS/ECO 26322 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes

PRICEPOINT →					
	Specialty Lighting		General Service Fluorescent Lamps		
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YR 2012				Up to 30% Energy Savings, Up to 100% longer life	Up to 50% Energy Savings, Up to 100% Longer Life
F96T12/CW/SS/ECO 12/CS 2/SKU 29893 **YR 2012**	F96/T12/CWX/SS 12/CS 2/SKU 28925	F96T12/935/ECO 12/CS 2/SKU 28936 No Improved Color Quality		FO96/54W/841/XP/SS/ECO3 22101 or FO96/54W/841/XV/SS/ECO 21424 Yes Up to 30% Energy Savings, Up to 100% longer life	FO96/50W/841/XP/SS/ECO3 22421 or FO96/50W/841/XV/SS/ECO 21425 Yes Up to 50% Energy Savings, Up to 100% Longer Life
F32T8WWECO 30/CS 1/SKU 21346 **YR 2012**			FO32/830/ECO 21777 No Improved Color Quality, Higher Light Ouptut	FO28/830/XP/SS/ECO3 21429 No Up to 12.5% Energy Savings, Up to 43% Longer Life	FO28/830/XP/SS/ECO3 22177 No Up to 12.5% Energy Savings, Up to 43% Longer Life
F32T8WECO 30/CS 1/SKU 21347 **YR 2012**			FO32/835/ECO 21779 Yes Improved Color Quality, Higher Light Ouptut	FO28/835/XP/SS/ECO3 21420 No Up to 12.5% Energy Savings, Up to 43% Longer Life	FO28/835/XP/SS/ECO3 22178 Yes Up to 12.5% Energy Savings, Up to 43% Longer Life
F32T8CWECO 30/CS 1/SKU 21348 **YR 2012**			FO32/841/ECO 21781 No Improved Color Quality, Higher Light Ouptut	FO28/841/XP/SS/ECO3 21421 No Up to 12.5% Energy Savings, Up to 43% Longer Life	FO28/841/XP/SS/ECO3 22179 No Up to 12.5% Energy Savings, Up to 43% Longer Life
F96T8WECO 24/CS 1/SKU 21418 **YR 2012**			FO96/835/ECO 22148 No	FO96/54W/835/XV/SS/ECO3 21423 No Up to 7% Energy Savings, Up to 60% longer life	FO96/54W/835/XP/SS/ECO3 22100 No Up to 7% Energy Savings, Up to 60% longer life
F96T8CWECO 24/CS 1/SKU 21419 **YR 2012**			FO96/841/ECO 22149 No	FO96/54W/841/XV/SS/ECO3 21424 No Up to 7% Energy Savings, Up to 60% longer life	FO96/54W/841/XP/SS/ECO3 22101 No Up to 7% Energy Savings, Up to 60% longer life